



QUICK REFERENCE GUIDE

2024 January Horses of All Ages Sale

Sale Begins January 8

Entry Fee & Commission Structure

The entry fee for all Keeneland sales is \$1,000. The sales commission will be 5% on bids exceeding \$10,000 with a minimum commission of \$500 per sale. The RNA commission will be 2.5% on bids exceeding \$10,000. See below for examples of this structure at different price points:

SOLD HORSES

Hammer Price	Entry Fee	Sale Commission (5% or minimum \$500)	Total Cost
5,000	\$1,000	\$500	\$1,500
\$10,000	\$1,000	\$500	\$1,500
\$15,000	\$1,000	\$500	\$1,500
\$20,000	\$1,000	\$500	\$1,500
\$25,000	\$1,000	\$750	\$1,750
\$50,000	\$1,000	\$2,000	\$3,000
\$100,000	\$1,000	\$4,500	\$5,500

RNA HORSES

Hammer Price	Entry Fee	RNA Commission (2.5%)	Total Cost
5,000	\$1,000	---	\$1,000
\$10,000	\$1,000	---	\$1,000
\$15,000	\$1,000	\$125	\$1,125
\$20,000	\$1,000	\$250	\$1,250
\$25,000	\$1,000	\$375	\$1,375
\$50,000	\$1,000	\$1,000	\$2,000
\$100,000	\$1,000	\$2,250	\$3,250

QUICK LINKS

[▶ JANUARY.KEENELAND.COM](http://JANUARY.KEENELAND.COM)
To learn more on the 2024 January Sale

[▶ KEENELAND.COM/CONSIGNOR](http://KEENELAND.COM/CONSIGNOR)
Visit the Keeneland Consignor Portfolio



Consignor Information & Deadlines

**prefer all paperwork returned digitally where applicable*

NOVEMBER 1

Final entries due online

NOVEMBER 2

Property line changes

Final withdrawal for horses not to appear in catalog
(Second \$500 entry fee waived)

NTRA contribution lists

Breeders' Cup, EBF and State-bred nominations due into their respective offices in order to appear in the sales catalog

Wish lists due in Keeneland Consignor Portal

NOVEMBER 5

Racing Updates
(Races that run after this date will not appear in catalog)

NOVEMBER 6

Consignors' client list for catalog mailing

NOVEMBER 19

Black-type Racing Updates
(Races that run after this date will not appear in catalog)

DECEMBER 1

Original Coggins Certificates
(*\$100 penalty per horse will apply after this date.*)

EVA results date within 90 days of horses' sale date.
Recommended blood pull Oct. 23 - Nov. 8, 2023
(*\$100 penalty per horse will apply after this date.*)

Registration certificates (paper or electronic) for all horses.
(*\$100 penalty per horse will apply after this date.*)

Stallion Service Certificates (paper or electronic)
(*\$100 penalty per horse will apply after this date.*)

Consignor's Authorized Agent Form
(*\$100 penalty per property will apply after this date.*)

Reminder: All broodmares or broodmare prospects must have a veterinary certificate on file stating "pregnant" or "suitable for mating". Veterinary certificates must be dated within 10 days of selling date.

Health certificates must be dated within 30 days of arrival on sales grounds and are required in our office prior to sale.