



QUICK REFERENCE GUIDE

Keeneland January Horses of All Ages Sale Sale begins January 7, 2019

ENTRY FEE AND COMMISSION STRUCTURE

The entry fee for all Keeneland sales is \$1,000. The sales commission will be 5% on bids exceeding \$10,000 with a minimum commission of \$500 per sale. The RNA commission will be 2.5% on bids exceeding \$10,000. See below for examples of this structure at different price points:

Sold Horses

Hammer Price	Entry Fee	Sale Commission (5% or minimum \$500)	Total Cost
\$5,000	\$1,000	\$500	\$1,500
\$10,000	\$1,000	\$500	\$1,500
\$15,000	\$1,000	\$500	\$1,500
\$20,000	\$1,000	\$500	\$1,500
\$25,000	\$1,000	\$750	\$1,750
\$50,000	\$1,000	\$2,000	\$3,000
\$100,000	\$1,000	\$4,500	\$5,500

RNA Horses

Hammer Price	Entry Fee	RNA Commission (2.5%)	Total Cost
\$5,000	\$1,000	---	\$1,000
\$10,000	\$1,000	---	\$1,000
\$15,000	\$1,000	\$125	\$1,125
\$20,000	\$1,000	\$250	\$1,250
\$25,000	\$1,000	\$375	\$1,375
\$50,000	\$1,000	\$1,000	\$2,000
\$100,000	\$1,000	\$2,250	\$3,250

QUICK LINKS

- KEENELAND.COM
To learn more on the 2019 January Sale
- KEENELAND.COM/CONSIGNOR
Visit the Keeneland Consignor Portfolio



JANUARY SALE DEADLINES

November 1, 2018

- Entries in Sales Office

November 2, 2018

- Property line changes due in Sales Office
- Final withdrawal for horses not to appear in catalogue (second \$500 entry fee waived)

November 4, 2018

- Racing updates (races run after this date will not appear in catalogue)

November 6, 2018

- Cut off for Breeders' Cup, KTDF, EBF, and NTRA nominations and contributions

November 12, 2018

- Proof page changes (other than those mentioned here) in Sales Office
- Consignors' client lists for catalogue mailings in Sales Office

December 3, 2018

- Consignors Authorized Agent forms in Sales Office (\$100 penalty per owner or property line will apply after this date)
- Registration certificates in Sales Office (\$100 penalty per horse will apply after this date)
- Original E.V.A. and original Coggins certificates in Sales Office (\$100 penalty per horse will apply after this date)
- Stallion service certificates in Sales Office (\$100 penalty per horse will apply after this date)

Be sure to turn in pregnancy certificates for broodmares and "suitable for mating" certificates for fillies 2 years old and up being sold as broodmare prospects. Pregnancy and "suitable for mating" exams must be done and the results turned in within 10 days of selling date.

Also, blood samples for E.V.A. blood testing must be submitted to the lab within 90 days of the date of sale. We suggest you submit blood to the lab November 2-16 in order to avoid a rush on the lab.