



Quick Reference Guide

2022 January Horses of All Ages Sale

Sale begins January 10

ENTRY FEE AND COMMISSION STRUCTURE

The entry fee for all Keeneland sales is \$1,000. The sales commission will be 5% on bids exceeding \$10,000 with a minimum commission of \$500 per sale. The RNA commission will be 2.5% on bids exceeding \$10,000. See below for examples of this structure at different price points:

Sold Horses

Hammer Price	Entry Fee	Sale Commission (5% or minimum \$500)	Total Cost
\$5,000	\$1,000	\$500	\$1,500
\$10,000	\$1,000	\$500	\$1,500
\$15,000	\$1,000	\$500	\$1,500
\$20,000	\$1,000	\$500	\$1,500
\$25,000	\$1,000	\$750	\$1,750
\$50,000	\$1,000	\$2,000	\$3,000
\$100,000	\$1,000	\$4,500	\$5,500

RNA Horses

Hammer Price	Entry Fee	RNA Commission (2.5%)	Total Cost
\$5,000	\$1,000	---	\$1,000
\$10,000	\$1,000	---	\$1,000
\$15,000	\$1,000	\$125	\$1,125
\$20,000	\$1,000	\$250	\$1,250
\$25,000	\$1,000	\$375	\$1,375
\$50,000	\$1,000	\$1,000	\$2,000
\$100,000	\$1,000	\$2,250	\$3,250

QUICK LINKS

[▶ JANUARY.KEENELAND.COM](http://JANUARY.KEENELAND.COM)
To learn more on the 2022 January Sale

[▶ KEENELAND.COM/CONSIGNOR](http://KEENELAND.COM/CONSIGNOR)
Visit the Keeneland Consignor Portfolio



JANUARY SALE DEADLINES

* Prefer all paperwork returned digitally where applicable

November 1

Entries in Sales Office

November 2

Breeders' Cup, EBF and State-bred nominations due into their respective offices in order to appear in the sales catalogue

November 4

NTRA contribution lists in Sales Office

November 5

Property line changes in Sales Office
 Final withdrawal for horses not to appear in catalogue (second \$500 entry fee waived)

November 7

Racing updates (races that run after this date will not appear in catalogue)

November 8

Proof page changes in Sales Office

November 11

Consignors' client lists for catalogue mailing

December 1

- Original Coggins certificates in Sales Office (\$100 penalty per horse will apply after this date)
- Original EVA results dated within 90 days of horses' sale date in Sales Office. Recommended blood pull Oct 25. - Nov. 10, 2021 (\$100 penalty per horse will apply after this date)
- Paper or Electronic Registration certificates for all horses in Sales Office (\$100 penalty per horse will apply after this date)
- Stallion Service Certificates in Sales Office or released electronically (\$100 penalty per horse will apply after this date)
- Consignor's Authorized Agent form in Sales Office (\$100 penalty per property line will apply after this date)

REMINDERS:

All broodmares or broodmare prospects must have a veterinary certificate on file stating "pregnant" or "suitable for mating". Veterinary certificates must be dated within 10 days of selling date.

Health certificates are required in our office for all horses before they can sell.

** All dates subject to change**