



# Quick Reference Guide

## 2023 January Horses of All Ages Sale

Sale begins January 9

### ENTRY FEE AND COMMISSION STRUCTURE

The entry fee for all Keeneland sales is \$1,000. The sales commission will be 5% on bids exceeding \$10,000 with a minimum commission of \$500 per sale. The RNA commission will be 2.5% on bids exceeding \$10,000. See below for examples of this structure at different price points:

#### Sold Horses

Hammer Price	Entry Fee	Sale Commission (5% or minimum \$500)	Total Cost
\$5,000	\$1,000	\$500	\$1,500
\$10,000	\$1,000	\$500	\$1,500
\$15,000	\$1,000	\$500	\$1,500
\$20,000	\$1,000	\$500	\$1,500
\$25,000	\$1,000	\$750	\$1,750
\$50,000	\$1,000	\$2,000	\$3,000
\$100,000	\$1,000	\$4,500	\$5,500

#### RNA Horses

Hammer Price	Entry Fee	RNA Commission (2.5%)	Total Cost
\$5,000	\$1,000	---	\$1,000
\$10,000	\$1,000	---	\$1,000
\$15,000	\$1,000	\$125	\$1,125
\$20,000	\$1,000	\$250	\$1,250
\$25,000	\$1,000	\$375	\$1,375
\$50,000	\$1,000	\$1,000	\$2,000
\$100,000	\$1,000	\$2,250	\$3,250

### QUICK LINKS

[JANUARY.KEENELAND.COM](http://JANUARY.KEENELAND.COM)  
To learn more on the 2023 January Sale

[KEENELAND.COM/CONSIGNOR](http://KEENELAND.COM/CONSIGNOR)  
Visit the Keeneland Consignor Portfolio



## JANUARY SALE DEADLINES

\* Prefer all paperwork returned digitally where applicable

### November 1

Entries in Sales Office

### November 2

Breeders' Cup, EBF and State-bred nominations due into their respective offices in order to appear in the sales catalogue

### November 4

- Property line changes in Sales Office
- Final withdrawal for horses not to appear in catalogue (second \$500 entry fee waived)
- NTRA contribution lists in Sales Office

### November 6

Racing updates (races that run after this date will not appear in catalogue)

### November 7

- Proof page changes in Sales Office
- Consignors' client lists for catalogue mailing

### December 1

- Original Coggins certificates in Sales Office (\$100 penalty per horse will apply after this date)
- Original EVA results dated within 90 days of horses' sale date in Sales Office. Recommended blood pull Oct. 24 - Nov. 11, 2022 (\$100 penalty per horse will apply after this date)
- Paper or Electronic Registration certificates for all horses in Sales Office (\$100 penalty per horse will apply after this date)
- Stallion Service Certificates in Sales Office or released electronically (\$100 penalty per horse will apply after this date)
- Consignor's Authorized Agent form in Sales Office (\$100 penalty per property line will apply after this date)

#### REMINDERS:

All broodmares or broodmare prospects must have a veterinary certificate on file stating "pregnant" or "suitable for mating". Veterinary certificates must be dated within 10 days of selling date.

Health certificates are required in our office for all horses before they can sell.

\*\* All dates subject to change\*\*